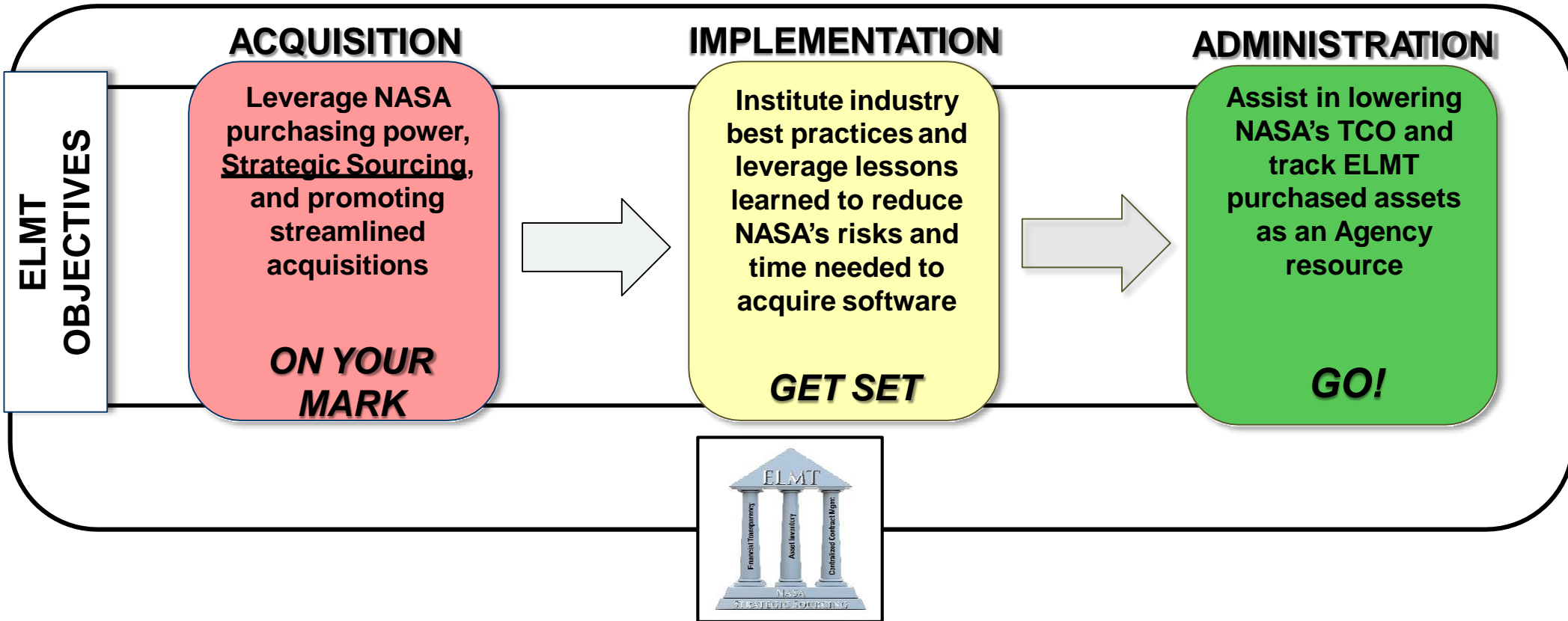


- **In 2008, the NSSC established the Enterprise License Management Team (ELMT). The ELMT Mission is to:**

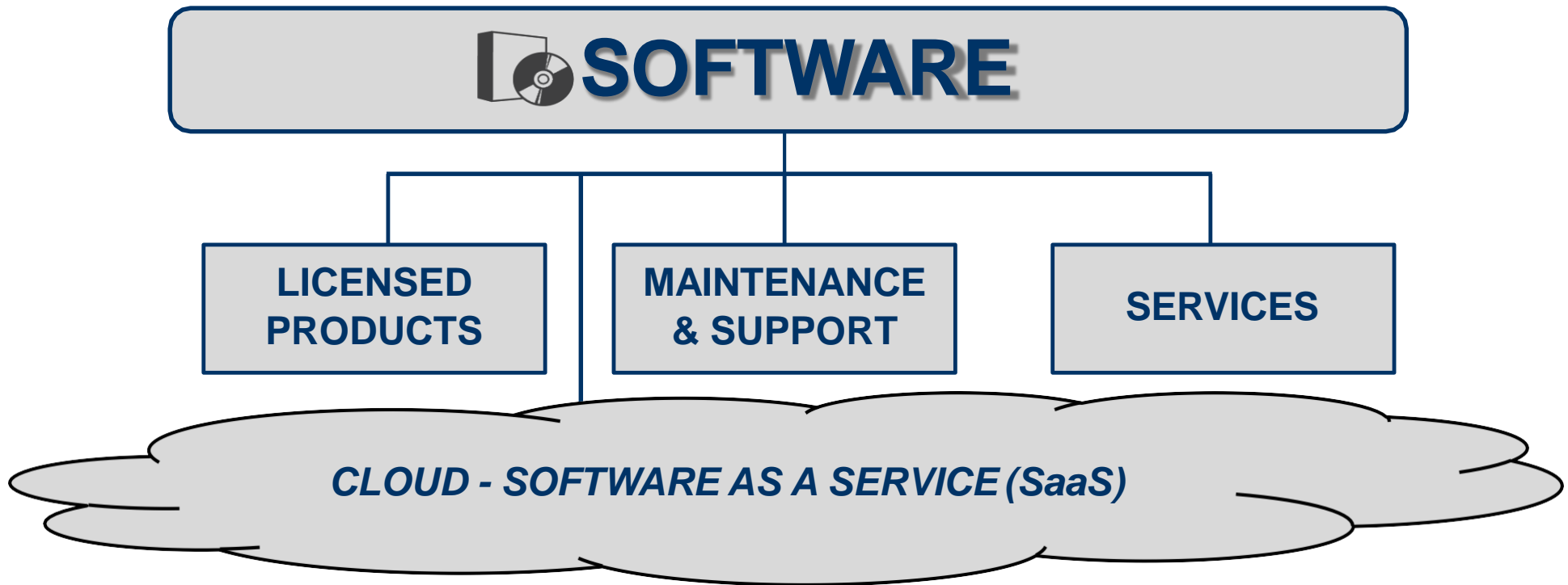
- Establish new Enterprise Software Agreements for NASA
- Seek best value procurements that will realize cost avoidance/savings opportunities and beneficial terms & conditions for the Agency
- Provide NASA the means to make informed decisions concerning Enterprise License management through:
 - ✓ Centralized Contract Management
 - ✓ Asset Inventory
 - ✓ Financial Transparency
 - ✓ NASA Strategic Sourcing
- Negotiate NASA-wide software license agreements for COTS software that seek to reduce buying cycle time and risk by promoting industry best practices in software license management (SWLM) and/or software asset management (SAM)
- Serve as NASA's Vendor Management Office for Software agreements



The objectives have a foundation that are based from NASA Strategic Sourcing principles and software license management best practices that position the Agency to realize cost avoidance/savings opportunities and better utilize NASA software investments:

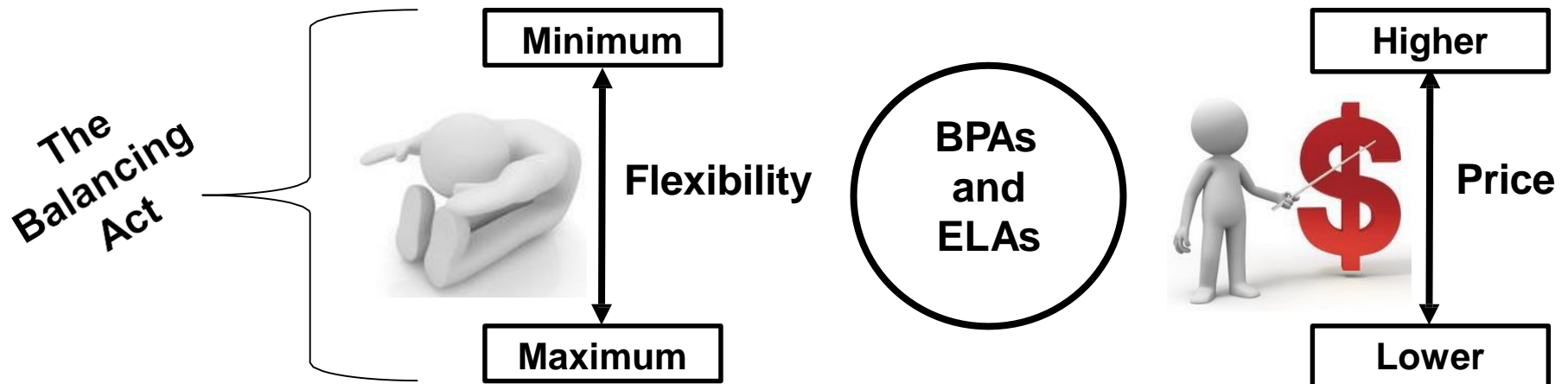


- The ELMT provides the following services through centrally-managed software agreements:



ELMT Managed Agreements (cont.): Balancing Act

- **ELMT seeks to negotiate NASA-wide software license agreements for COTS software that will reduce buying cycle time and risk with terms/conditions and promote industry best practices**
- **Securing the correct contract type is essential to providing NASA a best valued approach to support mission needs**
- **Factors the ELMT considers when structuring agreements:**
 - NASA customer desires to acquire products at a good price and have flexibility to adjust requirements as priorities change
 - When establishing an Agency agreement, it is difficult for the customer community:
 - ✓ to agree on a common set of requirements
 - ✓ provide accurate account of software inventory to establish the foundation of an agreement and
 - ✓ identify funding to secure a new contract agreement
 - Software Publisher is in the business of making a profit to meet its corporate goals and objectives
 - Any agreement must align with goals and objectives set forth by NASA Headquarters



ELMT Provides the Heavy Lifting Required to Secure Managed Agreements

- **ELMT managed agreements are in alignment with applicable Federal Law, the FAR, and Agency Policies such as:**
 - NASA Form (NF) 1707 – Special Approvals and Affirmations of Requisitions
 - ✓ Information Systems
 - ✓ Internet Protocol Version Six (IPv6)
 - ✓ NASA FAR Supplement (NFS) 1807.70 (Note that coordination with ELMT is not required if you are procuring through the ELMT managed agreement)
 - ✓ Electronic & IT Accessibility (EITAC) Section 508
 - ❖ Voluntary Product Accessibility Templates (VPAT)
 - ❖ Undue Burden or Non-availability Waiver
 - Justification for Other Than Full and Open Competition (JOFOC), Limited Source Justification (LSJ), Brand Name Justification, etc...
 - Independent Government Cost Estimate (IGCE)
 - NF 1787 – Small Business Coordination
 - NF 1823 – Request for Investigation (RFI)/IT Product Source Assessment or confirm product is on Office of the CIO (OCIO) Assessed and Cleared List (ACL)
 - Acquisition Plan, if applicable
 - Other applicable Federal/NASA Policies and Procedures



ELMT Managed Agreements (cont.)



ELMT PORTFOLIO - FY18			
	Publisher	Vendor	Contract Number
1	3SL	3SL	NNX16ME83Z
2	Analytical Graphics Inc	Analytical Graphics Inc	80NSSC17A0011
3	Booz-Allen Hamilton	Booz-Allen Hamilton	NNX14MD62B
4	C&R Technologies	C&R Technologies	NNX13AA31B
5	CGTech Inc	CGTech Inc	NNX14MC95B
6	Collier Research Corp	Collier Research Corp	NNX15MC94Z
7	COMSOL	COMSOL	NNX14MC69Z
8	CT Core Technologies	CT Core Technologies	NNX15MC49Z
9	Encore Analytics LLC	Encore Analytics LLC	80NSSC18P0822
10	ESRI	ESRI	NNX15MF91Z
11	Exelis Inc	Exelis Inc	80NSSC17A0005
12	Forrester	Forrester	NNX17MC01Z
13	Gartner	Gartner	NNX16ME81Z
14	Intel	Intel	NNX15MC99Z
15	LRP Publications	LRP Publications	80NSSC18F0023
16	MathWorks Inc	MathWorks Inc	NNX15MC76B
17	Mentor Graphics Inc	Mentor Graphics Inc	80NSSC17A0004
18	National Instruments Corp	National Instruments Corp	NNX15MD98B
19	No Magic Inc	No Magic Inc	NNX15ME58Z
20	Pointwise Inc	Pointwise Inc	NNX14ME73Z
21	Prevo Technologies Inc	Prevo Technologies Inc	NNX15ME45B
22	University of Wisconsin-Madison SSEC	University of Wisconsin-Madison SSEC	NNX14MD04B
23	Wolfram Research	Wolfram Research	NNX14ME61Z
24	Zemax LLC	Zemax LLC	NNX15MF64Z

25	Active Risk Inc	Blue Tech Inc	NNG15SD00B
26	Adobe	FedStore	NNG15SD21B
27	Altium	Blue Tech Inc	NNG15SD00B
28	Ascendre	ThunderCat Technology	NNG15SD26B
29	Atlassian	GC MICRO Corp	NNG15SC75B
30	Autodesk	New Tech Solutions	80NSSC18F0325
31	BMC	RightStar Systems	NNX16MC59Z
32	Dassault Systemes	Lyme Computer Systems	NNG15SC80B
33	Dell EMC	Affigent	NNG15SC59B
34	Deltek	Red River Computer Co	NNX15MD45D
35	IBM	Four Inc	NNX14AA45Z
36	Liferay Inc	V3Gate LLC	NNG15SD27B
37	McAfee Inc	V3Gate LLC	NNG15SD27B
38	Microsoft	Minburn Technology Group	NNG15SD34B
39	MSC	immixTechnology Inc	NNG15SC39B
40	Oracle (DBMS)	Affigent LLC	80NSSC18F002
41	Oracle Primavera	Sterling Computers Corporation	NNX17KB39D
42	Powermapper	GovSmart	80NSSC17F1255
43	PTC (Windchill)	CWPS	NNG15SC31B
44	PTC (Creo)	CWPS	NNG15SC31B
45	PTC (HEO-Windchill,Creo)	GovSmart	NNX15MF63D
46	PTC (JSC-SaaS)	GovSmart	NNG15SD11B
47	Qvix Business Systems Inc	Qvix Business Systems Inc	NNX14MD05P
48	RedHat Inc	DLT Solutions	NNX14MD69Z
49	RSA Security LLC	FourPoints Technology	NNG15SD22B
50	SAP (Agency)	Carahsoft	NNG15SC27B
51	SAP (multiple products)	IT Federal Sales LLC	NNX15MD39Z
52	ServiceNow	Thundercat Technology	NNG15SD26B
53	Splunk	Red River Computer Co	NNG15SC85B
54	Starnet Communications	GovSmart	NNX15ME95D
55	TIBCO Software Inc	ESCgov	NNX14MD07D
56	Trend Micro Inc	XentIT LLC	NNX15ME99Z
57	VMWare Inc	Thundercat Technology	NNG15SD26B

Legend	
Direct Agreements with Software Publishers =	
Third Party Agreements with Value Added Reseller (VAR) =	

As of June 12, 2018

Total of 57 Agreements

The following summarizes the process for a NASA customer when it has been determined that:

- commercial software may satisfy the identified NASA Program's requirement and
- ELMT has an agreement in place for the product(s) required

A. There are three primary avenues that can be taken to place orders for software licenses and/or maintenance support through the ELMT managed agreements that vary depending upon the total value of the purchase:

① *Government Purchase Cards (GPC)	② Simplified Acquisition Team (SAT)	③ Enterprise License Management Team (ELMT)
Intended for purchases equal to or less than \$10K.	This path is intended for purchases equal to or less than \$250K.	The ELMT avenue should be used for purchases greater than \$250K.

()Note: this may vary depending upon Center policies; please consult with your local Center ITAM for guidance.*

B. The ELMT also has a fourth option for a NASA customer to procure new software licenses and/or maintenance support for items not available in the ELMT portfolio:

④
****Enterprise License Management Team (ELMT) Individual Purchases**

The ELMT optional approach may be used for purchases greater than \$250K.

*(**)Note: this option is not required by NASA policy. This only serves as an option for NASA customers.*