

How to do Business with S3 on NASA SACOM



SYNCOM SPACE SERVICES

NASA SACOM

Synergy Achieving Consolidated Operations & Maintenance



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SACOM Contract Introduction

Contract Number: NNS15AA01C

Contract Type: Hybrid Contract Type – FFP, CPIF, and IDIQ comprised of FFP and CPIF task orders

S3: Syncom Space Services, a Joint Venture between PAE and BWXT

NASA SACOM: A consolidation of contracts at two NASA facilities – the Stennis Space Center (SSC) in Hancock County, Mississippi, and the Michoud Assembly Facility (MAF) in New Orleans, Louisiana.

Centralized management of the facility operations and maintenance requirements and the test and manufacturing services at SSC and MAF.

Period of Performance:
9 Years and 5 months

Period	Type	Start Date	End Date	Duration (Months)	Duration (Years)
1	Base	2/1/2016	9/30/2016	8	0.66
2	Option 1	10/1/2016	9/30/2018	24	2.00
3	Award Term 1	10/1/2018	9/30/2019	12	1.00
4	Award Term 2	10/1/2019	9/30/2020	12	1.00
5	Award Term 3	10/1/2020	9/30/2021	12	1.00
6	Award Term 4	10/1/2021	9/30/2022	12	1.00
7	Award Term 5	10/1/2022	9/30/2023	12	1.00
8	Award Term 6	10/1/2023	6/30/2025	21	1.75

SACOM Small Business Goals

	Goals % of Contract Value	Goals % of Subcontract Value
SMALL BUSINESS	38.4%	94.8%
Small Disadvantaged Business	12%	29.6%
Women Owned Small Business	18%	44.4%
Veteran Owned Small Business	11%	27.2%
Service-Disabled Veteran Owned Small Business	8.6%	21.2%
HUB Zone Small Business	6.4%	15.8%

HOW TO DO BUSINESS WITH S3

- Prepare a Capabilities Brief in both printed and electronic versions with an emphasis on Government work, if applicable.
- NAICS - know the North American Industry Classification System codes (<http://www.census.gov/eos/www/naics/>) for your products or services.
- DUNS - obtain a Data Universal Numbering System number at (<http://www.dandb.com/fedgov/>).
- Register with the System for Award Management (SAM) (<http://www.sam.gov>).
 - Annual Representations and Certifications
- Be familiar with the Federal Acquisition Regulations (FAR) (<http://farsite.hill.af.mil>) and the NASA Federal Acquisition Regulation Supplement (<http://www.hq.nasa.gov/office/procurement/regs/nfstoc.htm>).
- Be familiar with S3's Mandatory NASA FAR Flow Downs
- Be familiar with S3's Terms and Conditions
- Become a Vendor with S3 – complete and submit Vendor Set Up Package
 - Submit to: PAEVendorSetup@pae.com

THE FOLLOWING ARE EXAMPLE PURCHASES BY S3:

MATERIALS OR PRODUCTS

- Automotive
- Parts
- Chemical
- Computers & Peripherals
- Electronic Components
- HVAC Equipment
- Hardware
- Insulation
- Lumber
- Pipes/Valves/Fitting
- Office Supplies
- Paper Supplies

SERVICES

- Construction/General Contracting
- Electrical / Roofing / Welding
- Plumbing / Fencing / HVAC
- Scaffolding
- Elevator Maintenance
- Crane Services
- Tank Cleaning
- Building Modifications
- Site Development
- Storm Drains/Culverts
- Asbestos Abatement
- Consulting Services-Engineering/Safety
- Architecture & Engineering
- Underwater Services/Inspections
- Potable Water System Repairs
- Maintenance Requirements
- Miscellaneous Services

- Reasonable Cost
- Customer focused
- Team Player
- Good safety record
- Relevant experience/quality standards
- Reliable, responsive, and flexible
 - Don't Over Promise



Contact one of our S3 Small Business Liaison Officers who will help identify a POC in the area of your product or service

- **S3 SBLO's and VENDOR SETUP CONTACTS**

- Tina G. Schultz - SBLO / Acquisitions Manager

- tina.g.schultz@nasa.gov - 228-688-2095

- Edward "Bud" E. Dalhed - SBLO / Vendor Setup

- edward.e.dalhed@nasa.gov - 228-688-2903

HELPFUL HINT: Market your firm well while realizing that your POC's time, as with yours, is valuable. If the match is a good one, you can provide them with a cost-effective, quality solution to their requirements.

S3 General Manager:

William W. Parsons
william.w.parsons@nasa.gov
228-688-1438

S3 Deputy General Manager:

Michael E. Keene
michael.e.keene@nasa.gov
228-688-1439

S3 Chief Finance Officer:

Randall P. Trusley, CFO
randall.p.trusley@nasa.com
228-688-2093

S3 Address / SSC & MAF:

SSC:
Building 1100, Rm 1017
Stennis Space Center, MS 39529

MAF: Michoud Assembly Facility
13800 Old Gentilly Road
New Orleans, LA 70129

Louisiana Statewide PTAC

<http://www.la-ptac.org>

University of Louisiana

PO Box 44172

635 Cajundome Blvd. Room 124

Lafayette, LA 70504-4172

(337) 482-6422

PTAC Headquarters

Mississippi Statewide PTAC

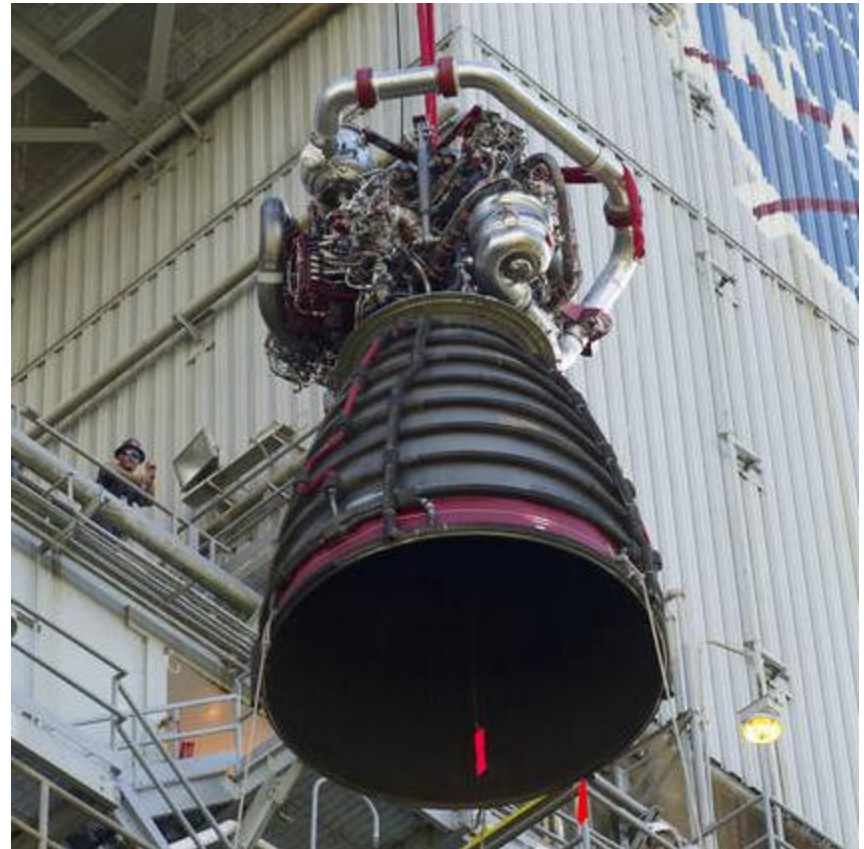
<http://www.mscpc.com/>

501 North West Street

Jackson, MS 39205-0849

(601) 359-3485

PTAC Headquarters



INFORMATION FOR SEEKING ADDITIONAL ASSISTANCE OUTSIDE OF SACOM AS NEEDED

- Request training and counseling on marketing, financial, and contracting issues at minimal or no cost from Procurement Technical Assistance Centers (PTACs) (<http://www.aptac-us.org/>). PTACs are located in most states and are partially funded by the U.S. Department of Defense (DOD) to provide small business concerns with information on how to do business with DOD and other Government agencies.
- Consult with the SBA's Procurement Center Representatives (PCRs) (<http://www.sba.gov/content/procurement-center-representatives>) and the SBA Business Development Centers (<https://www.sba.gov/tools/local-assistance/sbdc>). The SBA provides each NASA Center with a liaison.
- Get free and confidential mentoring by former CEOs through SCORE (<http://www.score.org>).

- **U.S. Small Business Administration**
<http://www.sba.gov>
- **NASA Procurement Web Site**
<http://www.hq.nasa.gov/office/procurement/>
- **North American Industry Classification System**
<http://www.census.gov/naics>
- **System for Award Management (SAM)**
<http://www.sam.gov>
- **Federal Business Opportunities**
<http://www.fbo.gov/>
- **Federal Acquisition Regulations (FAR)**
<http://farsite.hill.af.mil/>
- **Procurement Technical Assistance Centers**
<http://www.aptac-us.org/>
- **Small Business Development Centers**
<http://www.sba.gov/tools/local-assistance/sbdc>
- **SBA Small Business Size Standards**
<https://www.sba.gov/content/small-business-size-standards>
- **NASA Office of Small Business Programs**
<http://osbp.nasa.gov/index.html>



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QUESTIONS???